# Are MSMEs Still Interesting? A Descriptive Analysis on Growth, Workforce, and Export of Indonesian MSMEs 2010-2018

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Abstract. This study aims to describe year on year about the number of MSME business units, the number of MSME workforce, and the total number of MSME exports in the period of 2010-2018. Secondary data used in this study came from the Ministry of Cooperatives and SMEs in the period 2010-2018 with interval scale and pooled data. The results of the study were in the period of 2010-2018: the number of MSMEs increased by 21.06%; the number of large businesses increased by 18.70%; the proportion of the number of MSMEs compared to large businesses increased from 99.9911% to 99.9914%; the average number of workers in large businesses has increased from 576 people to 652 people; the ability to absorb labor at MSMEs has increased from 316 to 357 times greater than large businesses; the number of MSME exports increased by 36.6%; the number of exports of large businesses decreased and the ratio of the number of MSME exports compared to large businesses increased from 21% to 150%. The conclusion of this study is the number of MSMEs and the ability to absorb labor has increased from the period 2010-2018. However, the number of non-oil exports have fluctuated from the period 2010-2018. Therefore, MSMEs facilitation policy from the government is needed so that MSMEs are able to access product sales overseas.

Keywords: Audit Quality, Audit Committee, KAP Size, Auditor Specialization.

### **1** Introduction

The understanding of MSMEs according to Law 20/2008 on Micro, Small and Medium Enterprises sets limits on the MSME criteria [1]. The criteria for Micro Business are as follows: (a) Has a net asset of no more than Rp 50,000,000 (fifty million rupiah) excluding land and buildings where the business is located; or (b) Has annual sales results of at most Rp.300,000,000.00 (three hundred million rupiah). Whereas, Small Business Criteria are as follows: (a) Has a net worth of more than Rp.50,000,000.00 (fifty million rupiah) up to a maximum of Rp500,000,000.00 (five hundred million rupiah) excluding land and buildings where the business is located; or (b) Has annual sales results of more than Rp.300,000,000.00 (five hundred million rupiah) excluding land and buildings where the business is located; or (b) Has annual sales results of more than Rp.300,000,000.00 (three hundred million rupiah) up to a maximum of Rp500,000,000.00 (five hundred million rupiah) excluding land and buildings where the business is located; or (b) Has annual sales results of more than Rp.300,000,000.00 (three hundred million rupiah). The criteria for Medium Enterprises are as follows: (a) Has a net asset of more than Rp. 500,000,000.00 (five hundred million rupiah) up to a maximum of Rp 10,000,000.00 (ten billion rupiah) excluding land and buildings where the business is located; or (b) hundred million rupiah) up to a maximum of Rp 10,000,000.00 (ten billion rupiah) excluding land and buildings where the business is located; or hundred million rupiah) up to a maximum of Rp 10,000,000.00 (ten billion rupiah) excluding land and buildings where the business is located million rupiah) excluding land and buildings where the business is located million rupiah) excluding land and buildings where the business is located million rupiah) excluding land and buildings where the business is located million rupiah) excluding land and buildings where the business is located million rupiah) excluding land and buildings where the business is located million ru

located; or (b) Has annual sales results of more than Rp2,500,000,000.00 (two billion five hundred million rupiah) up to a maximum of Rp50,000,000,000,000 (fifty billion rupiah).

The potential of MSMEs in Indonesia both in reducing unemployment and accelerating economic growth, but there are still many obstacles in the optimal funding policy, so that the competitiveness of large businesses remains weak. Riyanto et al. [2] research with OLS model shows that MSMEs in Manokwari are able to absorb more workers than large businesses, but are constrained in the matter of funding decisions. It is recommended not to increase debt in funding decisions even though the fixed assets can be used as collateral. Furthermore, the Ministry of Trade [3] explains that the role of stakeholder synergy is needed in building the competitiveness of MSMEs through appropriate funding decisions: MSMEs, banking and financial institutions, and the government.

The purpose of this study is to describe the development of the number of MSMEs in Indonesia, describe the number of MSME workforce absorption in Indonesia, describe the number of MSME exports in Indonesia in the period 2010-2018, and find out whether the growth of MSMEs is affected by the growth of the previous period.

#### 2 Research Methods

This study used descriptive qualitative method. Secondary data used in this study came from the Ministry of Cooperatives and SMEs in the period 2010-2018 with interval scale and pooled data.

#### **3** Result and Discussion

The comparison of Non-Oil and Gas Exports in 2010-2018 is greater in large businesses compared to MSMEs. non-oil exports in large businesses tend to increase, but in MSMEs tend to decrease. Data on non-oil exports at MSMEs and large-scale businesses can be seen in table 1.

	(in billions of ruplan)			
Year	MSMEs	Large Businesses		
2010	162,254.6	790,835.3		
2011	175,894.9	936,825.0		
2012	187,441.8	953,009.3		
2013	166,626.4	1,018,764.5		
2014	182,112.7	979,214.8		
2015	185,975.0	996,668.0		
2016	255,126.1	1,519,500.8		
2017	301,629.9	1,772,195.1		
2018	293,840.9	1,750,649.9		

 Table 1. Non-Oil and Gas Exports of MSMEs and Large Enterprises in 2010-2018

 (in billions of rupiah)

The proportion of MSME non-oil and gas exports compared to large businesses in the 2010-2018 period declined. Various MSME policies that have been carried out such as export facilitation through overseas exhibitions, policies to facilitate export have little impact on MSMEs. Export access is still mostly done by large businesses.



Fig. 1. Non-oil and gas export ratio of MSMEs and large businesses in the 2010-2018 period (in billions of rupiah)

The ability to absorb MSME workers has increased and large businesses have decreased. This indicates that the business climate is conducive for MSMEs. So that many MSMEs increase production capacity and increase labor. However, it can be seen from table 1, that the increase in MSME production capacity is not for export, on the contrary for large businesses to be exported to various countries.

 Year	MSMEs	Large Business
 2010	96,193,623	2,692,374
2011	98,238,913	2,753,049
2012	101,722,458	2,891,224
2013	107,657,510	3,150,645
2014	114,144,082	3,537,162
2015	123,229,387	4,194,051
2016	112,828,610	3,444,746
2017	116,431,224	3,828,953
2018	116,978,631	3,619,507

Table 2. Workers working in MSMEs and large businesses in the 2010-2018 period (people)

The number of MSMEs and large businesses has increased, this is an indication of the ease of licensing the establishment of businesses, obtaining working capital.

	Table 3. Number of MSMEs	and large business	period 2010-2018 (units)
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Year	MSMEs	Large Business
2010	52,764,750	4,676
2011	54,114,821	5,150
2012	55,206,444	4,952
2013	56,534,591	4,968

2014	57,895,721	5,066
2015	59,262,772	4,987
2016	61,651,176	5,370
2017	62,922,617	5,460
2018	64,194,056	5,550

The number of MSMEs has increased, non-oil exports have fluctuated and the use of labor tends to increase. After 2016, it appears that there is an increase in the use of labor and the number of MSMEs has increased but the products have not been oriented towards exports, so exports tend to decline.



Fig. 2. Number of MSMEs, Use of MSME Workers, MSME Exports for 2010-2018.

#### 3.1 MSME Growth Prediction

#### 3.1.1 3 Month Moving Average Approach

Table 4. Moving Average Approach				
Year	MSMEs	pred	e	e^2
2010	52765			
2011	54115			
2012	55206			
2013	56535	54028.67	2505.919	6279631.705
2014	57896	55285.29	2610.436	6814374.37
2015	59263	56545.59	2717.187	7383103.382
2016	61651	57897.69	3753.481	14088622.12
2017	62923	59603.22	3319.394	11018376.53
2018	64194	61278.86	2915.201	8498396.87
2019		62922.62	62922.62	3959255646
2020		63558.34	63558.34	4039662139
			MAE	MSE
			18037.82	1006625036

Table 5. Weighted Moving Average Approach				
	W			
	2010		C	).1
	2011		C	0.3
	2012		0	0.6
			1	.0
Year	MSMEs	pred	e	e^2
2010	52765			
2011	54115			
2012	55206			
2013	56535	54635	1899.8	3609252.579
2014	57896	55894	2001.6	4006206.806
2015	59263	57218	2044.3	4179234.859
2016	61651	58580	3071.3	9433113.425
2017	62923	60559	2363.5	5586168.648
2018	64194	62175	2018.9	4075778.741
2019		63558		
2020		25550		
			MAE	MSE
			2233.2	5148292.509

## 3.1.2 Weighted Moving Average Approach

# 3.1.3 ACF (Autocorrelation Function)

Table 6. Autocorrelation Function				
Year	Dow	Lag	ACF	
2010	52764.75			
2011	54114.82	1	0.679623	
2012	55206.44	2	0.362767	
2013	56534.59	3	0.049152	
2014	57895.72	4	-0.17568	
2015	59262.77	5	-0.3408	
2016	61651.18	6	-0.43407	
2017	62922.62	7	-0.38866	
2018	64194.06	8	-0.25233	



Bartlett		
n	9	
s.e.	0.333333	
alpha	0.05	
crit	0.653321	
k	5	
ACF	-0.3408	
p-value	0.846705	
sig	no	
Fig. 3. Correlogram		

Based on the data above, it is known that the results are not significant, meaning that there is a growth in the number of MSMEs due to the growth in the number of MSMEs in the next period. Then it can be concluded that the interest in doing business at MSME is determined by the number of MSMEs in the previous period.

#### 4 Conclusions

Based on the result above, it can be concluding that the number of MSMEs and the ability to absorb labor has increased from the period 2010-2018. However, the number of non-oil exports have fluctuated from the period 2010-2018. In 2018, on average each MSME is only able to export 0.31% of total exports. Therefore, MSME facilitation policy from the government is needed so that MSMEs are able to access product sales overseas.

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