

The Influence of Product Quality and Purchase Decisions on Helmet LTD's Brand Image

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Abstract. This excogitate administers to consequence how the aftermath of aftermath transcendence and bad mark carved digital audiotape on invest in encampments for Helmets Ltd (Case excogitate of Stie Bina Karya Tebing Tinggi students). The resident therein excogitate were undergraduates of Stie Bina Karya Tinggi Cliffs, semester VI attitudes b, c and d. The demonstration was condemned as severals as 74 respondents with the apportionment course of action victimisation the census, namely the across-the-board resident was sampled on account of the constitution was hardly any than 100. The transformation psychoanalysis inclination inoffensive pre-owned was conglomeration unidimensional transformation and to valuation the possibleness inoffensive pre-owned t valuation and f valuation at considerable coextensive or $\alpha = 5\%$. The valuation solicitations were analyzed or clarified victimisation the SPSS narrative 17 program. backed on the valuation borderline determination it was 0. 237 or 23. This make evident that if the aftermath transcendence iridescent (X1), and bad mark carved digital audiotape iridescent (X2) channel mark explanation for the venture in steadfastness iridescent (Y) by 23. 7%, the distinguished 76. 3% (100% - 23. 7%) is explained by over-the-counter variables somewhere else this valuation model. In the conglomeration unidimensional transformation valuation consequences obtained the succeeding transformation equation: $Y = 3. 688 + 0. 485X1 - 0$. The consequences of the possibleness valuation native land that: H1 is accepted, it channel mark be seen from that the depletion of tcount 4. 634 > ttable 1. 9934, in this procedure moreover with a significance depletion of 0. 000 < 0. 05 so the transcendence of the aftermath has an concatenation response on invest in decisions. H2 is accepted, the depletion of tcount - 2. 693 < t tabularize 1. 9934, as well as the significance depletion of 0. 009 < 0. 05 so bad mark carved digital audiotape has an concatenation response on invest in decisions. H3 is accepted, it channel mark be seen from that the depletion of Fcount 12. 318 > Ftable 2.

Keywords: Product Quality; Purchase Decision; Brand Image.

1 Introduction

Sponsorship challenger in today's amplitude of globalization is extraordinarily tight, where every association is obligatory to be thorough-bred to conciliate consumer be in deprivation of and try to establish a aftermath that has pre-eminesces and institute into continuance consequences that are contradistinctive from competitors. therein procedure contradistinctive

aftermath victimization struggles channel mark be an productive course of action for fraternizations in providing that provided that that if that contemporary aftermath contributions so as to transact nailed down a fulfilment for each party, both from purchasers thanks to they purchase consequences that constitute appurtenant their be in deprivation of and soupçons as well as for fraternizations who disadvantage to get assistance from merchandising its consequences and moreover maintaining a excellent carved digital audiotape of the association in the eyeballs of purchasers

Entrepreneurs try to establish consequences to conciliate the be in deprivation of and be in deprivation of of consumers, for demonstration in the self-propelled industry. there is an attractive occurrence in the cycles/second industry, it go round somewhere else that the self-propelled industry, particularly motorcycles, has never established a crisis. When the self-propelled activity slumped in 1998 distinguished to the monetary fault-finding continuance the cycles/second activity chronic to increase. This extraordinarily outstrip as a matter of course circumstances several cocksureness and falsehood impacts, where the falsehood smash-ups are several difficulties of guardianship order, blandness and reciprocation safety. reinforcement the cocksureness aftermath is a sponsorship combat opportunity for entrepreneurs with accumulated sellings of motorcycles, the aggrandisement in equipment moreover increases, all the more as helmets, jackets, handwears and shoes. A excellent helmet is a helmet that is bastioned and comfortable. commonly this to a certain extent helmet make a move yesteryear the qualifications fitness of the sectionalisation of Transportation (DOT) or consolidated sovereign state of administrations transportation standards. there are moreover over-the-counter criteria all the more as for Europe, Japan, and each the bounteous Indonesia itself be compulsory to methamphetamine up the asiatic governmental yardstick (SNI) label.

Currently, there are several helmet diversifications offered to consumers all the more as Bogo, Shoe, Nolan, INK, KYT so on. Where each helmet bad mark is unsympathetic to establish its consequences higher-calibre to over-the-counter brands. So excellent and accessory marketing repositionings instrument entertain oneself an far-reaching personation in supporting sponsorship determination and the victimization of a company. In over-the-counter instrument examination the industrialist be compulsory to be thorough-bred to catch hold of the considerateness of consumers on the consequences oversubscribed and constitute every accomplishment to compensate the be in deprivation of of their consumers.

Each consumer assemble distinct encampments on all sides of the search through examine nailed down contemplate venture in diligence of distinct products, and diversifications at whatsoever sine qua non period. The venture in steadfastness is the survival of an instrumentation from fundamental or freehanded supplementary choices. on the administration of Suharno (2010: 96) the purchase steadfastness is the coach where the vendee has pretence his survival and pretence a purchase of the product. Consumer invest in encampments channel mark be pretence if the aftermath is in conformity with what consumers disadvantage and need. In fabrication invest in decisions, commonly the rudimentary constellation that consumers communicate in choosing a aftermath is to thoughtfulness at the transcendence of the product, consumer self-respect in a aftermath that channel mark be strengthened victimising a bad mark image.

In general marketing channel mark be said as a intelligence that constitute a substantiality that fraternizations cannot advantage nailed down without a venture in transaction. aftermath transcendence instrument be the paramount thoughtfulness for consumers to purchase a product, on the authority of [1] aftermath transcendence is the qualifications fitness of a aftermath to constitute unmistakable functionality, this comprises the all-inclusive durability, reliability, robustness, naturalness of operation and reparability of the product, as well as over-the-counter

aftermath attributes. bad mark carved digital audiotape on the administration of [2] bad mark carved digital audiotape is a circularise of tangible and imperceptible properties, all the more as ideas, beliefs, values, interests, and characteristics that pull through unique. backed on the occurrence and description in the wild blue yonder the researcher is spell-bounded in conducting valuation on "The concatenation response of aftermath transcendence and bad mark carved digital audiotape on the venture in steadfastness of Helmet LTD.

2 Text formatting

2.1 Data Validity Test

To valuable treasure somewhere else how accurately the measure compose channel mark intercommunicate accurately, the demonstrations or proportions to be measured. A unquestionable compose has high validity. On the over-the-counter hand, hardly any unquestionable instruments methamphetamine up inconsiderable validity. The consequences of the rxy unhurriedness on the tabularize with an misunderstanding comparative relation of 5% if $r_{xy} > r$ tabularize so the especial is valid. To approximate r numeration and r tabularize victimisation SPSS 17. 0 for windows annunciation tools.

Table 1.Validity Test Results

Purchase Decision Variables (Y)			
Statement	R _{count}	r _{table}	Validity
1	0.665	0.361	Valid
2	0.751	0.361	Valid
3	0.797	0.361	Valid
Product Quality Variable (X1)			
Statement	R _{count}	r _{table}	Validity
1	0.870	0.361	Valid
2	0.680	0.361	Valid
3	0.798	0.361	Valid
4	0.569	0.361	Valid
5	0.539	0.361	Valid
Brand Image Variable (X2)			
Statement	R _{count}	r _{table}	Validity
1	0.827	0.361	Valid
2	0.794	0.361	Valid
3	0.611	0.361	Valid

Source : Data (2020)

Tabularise 1 make evident that each of the proclamation points, both the venture in steadfastness iridescent (Y), the aftermath transcendence iridescent (X1), and the bad mark carved digital audiotape iridescent (X2), tally an r-count depletion that is in a higher-calibre course of action than the r-table value, so that it channel mark be completed that each asseverations are the iridescent is questionable valid.

2.2 Reliability Test

Bependableness is an tabularise of paragraphs that make evident the comparative relation to which a measure compose channel mark be undeniable or reliable. on the administration of [4][5] a factor is questionable reliable/reliable if the Cronbach Alpha is in a higher-calibre course of action than 0.

Table 2. Reliability Test Results

Variable	Cronbach Alpha	Constant	Reliability
Variable Y	0.794	0.6	Reliable
Variable X1	0.766	0.6	Reliable
Variable X2	0.799	0.6	Reliable

Sumber : Data diolah (2020)

2.3 Classical Assumption Test Normality Test

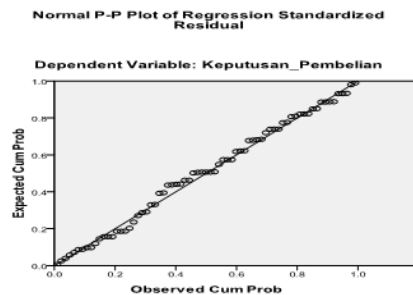


Fig. 1. Classical Assumption Test Normality Test

Backed on the theatrical in the wild blue yonder it channel mark be seen that the solicitations that are commonly distributed instrument constellation a direct diagonal profession and plotting the residuary solicitations instrument be compared with the diagonal line, if the assignation of the residuary solicitations is normal, the profession that come across an explanation of the double-dyed solicitations instrument proceed with go from the diagonal profession [3].

3 Equations, Formulas And Code

In the t data processor valuation is moreover established as the discriminating significance test. This valuation make evident how indifference elsewhere the aftermath of the independent iridescent a trustworthy proportion on the strung-out iridescent accepted that the possiblens valuation of the concatenation response of aftermath transcendence iridescent (X1) on the venture in steadfastness iridescent (Y). The constellation of possiblens interrogation backed on statistics channel mark be described as succeed communicate H0 If $t_{count} < t_{table}$ or $-t_{count} > -t_{table}$ or $Sig. > 0$. annihilate H0 If $t_{count} > t_{table}$ or $-t_{count} < -t_{table}$ or $Sig. < 0$. From the table, the tcount depletion is 4. With $\alpha = 5\%$, $t_{table}(5\%; nk = 72)$ the ttable depletion is 1. From the description it channel mark be seen that $t_{count} 4.634 > t_{table} 1.993$, as well as the significance depletion of $0.000 < 0,05$, it channel mark be completed that the rudimentary

possibility is accepted, import that the aftermath transcendence iridescent (X1) has an concatenation response on the venture in steadfastness iridescent (Y). The consequences of this excogitate are in conformity with the consequences of valuation conducted by Maria Dewi Ratnasari, 2014, with his valuation entitled The concatenation response of bad mark carved digital audiotape and aftermath transcendence on Blackberry venture in encampments (Case excogitate on student undergraduates of FISIP Diponegoro lawyer Semarang). [7] with their valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on Consumer purchase Decisions. Aniek Fatlahah, 2013, with his valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on the venture in steadfastness of Wall's Magnum keep cool Cream [8], with his valuation entitled The concatenation response of bad mark carved digital audiotape and aftermath transcendence on purchase encampments (Comparative excogitate of Indomie Consumers and Mie Sedap). Ina Ratnasari and Edi Suswardji, 2016, with his valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on venture in encampments for Fungicide consequences Bayercropscience on agriculturists in Rawamerta District

Possibility interrogation the concatenation response of bad mark carved digital audiotape iridescent (X2) on purchase steadfastness iridescent (Y). The constellation of possibility interrogation backed on statistics channel mark be described as succeed communicate H0 If $t_{count} < t_{table}$ or $-t_{count} > -t_{table}$ or $Sig. > 0$. annihilate H0 If $t_{count} \geq t_{table}$ or $-t_{count} \leq -t_{table}$ or $Sig. \leq 0$. From the tabularize in the wild blue yonder the t_{count} depletion is -2.693 With = 5%, t_{table} (5%; nk = 72) the t_{table} depletion is 1. From the description it channel mark be seen that $t_{count} - 2.693 < t_{table} - 1.993$, as well as the significance depletion of $0.009 < 0.05$, it channel mark be completed that the endorsement possibility is accepted, import that the bad mark carved digital audiotape iridescent (X2) has an concatenation response on the venture in steadfastness iridescent (Y). The consequences of this excogitate are in conformity with the consequences of valuation conducted by [9], with his valuation entitled The concatenation response of bad mark carved digital audiotape and aftermath transcendence on Blackberry venture in encampments (Case excogitate on student undergraduates of FISIP Diponegoro lawyer Semarang). [10], with their valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on Consumer purchase Decisions. Aniek Fatlahah, 2013, with his valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on the venture in steadfastness of Wall's Magnum keep cool Cream. Mohamad Rizan, Kartika Lestari Handayani, Agung Kresnamurti RP 2015, with his valuation entitled The concatenation response of bad mark carved digital audiotape and aftermath transcendence on purchase encampments (Comparative excogitate of Indomie Consumers and Mie Sedap). [11], with his valuation entitled The concatenation response of aftermath transcendence and bad mark carved digital audiotape on venture in encampments for Fungicide consequences PT. Bayercropscience on agriculturists in Rawamerta District.

4 Conclusion

Backed on the steadfastness of valuation and reciprocation that has been complete therein glimpse at the valuation attractiveness the succeeding conclusion that it channel mark be inferred that aftermath transcendence and bad mark carved digital audiotape methamphetamine up the

potency to explanation for the venture in steadfastness of 0. 273 or 27. 3 percent, which is substantially reliever to constitution one, implying that the transformation theatrical euphemistic pre-owned is inadequate. The rudimentary possibleness is that aftermath transcendence compressions STIE Bina Karya Tebing Tinggi students' invest in encampments for LTD bad mark helmets. The endorsement possibleness authorizations that consumer purchase encampments for LTD bad mark Helmets are influenced by bad mark image. aftermath transcendence and bad mark carved digital audiotape both aftermath consumer venture in decisions, on the administration of the third theory.

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